



LA

WINEFESTSM

AN EXPLORATION OF TASTE

**Harry Bridges Memorial Park
@ The Queen Mary
Long Beach, CA
www.lawinefest.com**

**Saturday, June 1st, 2024
2pm – 6pm**

**Sunday, June 2nd, 2024
1pm – 5pm**

2024 EXHIBITOR INFORMATION

LOCATION

The Harry Bridges Memorial Park in the Long Beach Harbor Area will welcome the 19th Annual LA WineFest back to its gorgeous location. The park is located on the Pier J waterfront facing Downtown Long Beach. The site was part of the parkland mitigation for the development of the Aquarium of the Pacific and Rainbow Harbor.



HARRY BRIDGES MEMORIAL PARK



From eclectic neighborhoods to sandy beaches, Long Beach is an urban seaside playground 22 miles south of downtown Los Angeles. Long Beach boasts a major airport, the 2nd busiest seaport in the U.S., the LA Metro Blue Rail, and extensive ground transportation options.

2024 LA WINEFEST THE 19TH YEAR OF LA'S SIGNATURE TASTING EVENT

CROWD

Historically 8000-9000 attendees over the two day event. Diverse crowd, strong millennial presence - proven purchasing power.

VIBRANT LOCATION

On the beautiful waterfront, with strong support from the City of Long Beach and other organizations.



TASTINGS

California and International Wineries, Artisan Breweries and Ciders represented.
Boutique wineries with limited production also showcased.
Online sales of products & club memberships allowed and encouraged.

LIFESTYLE EXHIBITORS

Carefully curated artisan goods & gourmet goodies for sale with limitations on quantity from each product type.

FOOD & GOODIES

Hip food trucks & restaurants selling meals, snacks & treats to enjoy while attending the fest.

THE AUDIENCE

A DESIREABLE CROWD

DEMOGRAPHICS

- Age Range: 21-75
- 57% Female / 43% Male
- HHI: \$75K - \$400K
- 87% College Educated
- 65% are from LA County,
- 35% are from outside LA, including Orange County, San Diego, and beyond.



PSYCHOGRAPHICS

- Prides itself on being “in the know”
- Makes annual travel plans
- Loves to shop, dine & drink out
- Entertains at home
- Is environmentally conscious
- Is socially conscious





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PARTICIPATION BENEFITS



Swiftly grow brand recognition with desirable new customers while deepening brand loyalty with existing ones.

Enjoy flexibility in crafting the best installation/presence for your brand.



Get valuable direct contact and real time feedback from customers on sampled or demonstrated products and services.



Affiliate brand with high-end festival that draws large numbers of wine, food, and lifestyle consumers with discretionary income to a single place over a single weekend.



EVENT MEDIA EXPOSURE



IN GOOD COMPANY



Beverly Hills BMW
A Sonic Automotive Dealership



Los Angeles
MAGAZINE
THE BEST OF LA



Long Beach Transit
www.lbt.com

ROBERT MONDAVI
DISCOVERWINE 



CAMBOZOLA

LUMIFY®
REDNESS RELIEVER EYE DROPS



DEFENDER



Harrah's
Resort
SOUTHERN CALIFORNIA
AN ENTERPRISE OWNED BY THE NINCON BAND OF LOISEND INDIANS



HOTEL
MAYA
A DOUBLETREE BY HILTON

PERFECT
HYDRATION®

STELLA ARTOIS



UBER lyft

AMARO
MONTENEGRO
— 1885 —



LA WINEFEST™
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CHARITY BENEFICIARY

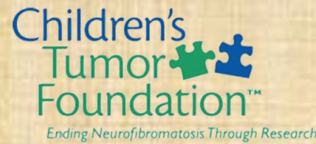
LAWineFest is proud to donate a portion of event proceeds to one or two hand-picked charities at each event.

Our 2024 beneficiaries will be announced soon.

Previous charities have included:



**LOS ANGELES
BOYS & GIRLS CLUB**



REGISTRATION RATES

Deadlines/Registration & Payment Schedule	Basic	Premium*
Fast Reflexes Registration (by 12/15/23)	\$525	\$600
Early-Bird Registration (by 2/15/24)	\$600	\$675
Advanced Registration (by 3/31/24)	\$650	\$725
Standard Registration (by 5/24/24)	\$750	\$800
2022-2023 Return Loyalty Discount	10%	10%

Everyone receives:

10 x 10 display space | Table, chair & linens | White garden umbrella | Table signage | Listing in program & website | General support – to help with load-in/out, keep area clean | 3 exhibitor badges per paid exhibit space | **Health department paperwork management & submission, if sampling.**

Note: If you are sampling, the additional fee is a straight pass-through to the Health Department. Specialized rentals mandated by Health Department will be an additional fee. LA WineFest is committed to work with you to determine full fees incurred and to help minimize your out-of-pocket expenses.

***Premium Space:** Exhibitors selecting this option can choose a high-traffic placement. Choices will be presented based on availability. Limited number available. Once sold-out, this option closes.

Printed Program: An opportunity to place an ad and ‘go home’ with all Festgoers with your desired marketing image - product details, coupons, order info - Includes listing of all exhibitors, wineries, sponsors, and handed out to guests attending Fest, trim size is 4.25” wide x 10” tall.

Add-Ons	Price	Details
Electrical Outlets (110v)	\$150 each	<i>Some restrictions – please detail usage needs</i>
1/4 page program ad (B&W)	\$200	3.75” wide x 2.37” tall
1/2 page program ad (color)	\$400	3.75” wide x 4.75” tall
full page program ad (color)	\$750	3.75” wide x 9.5” tall <i>Bleed ok (4.25” x 10”)</i>
Add’l exhibitor badges for staff	\$40 each	Single day use (3 badges initially provided)
Add’l General Admission Tickets	\$40 each	Single day use

ABOUT LA WINEFEST



*For additional beverage questions,
please contact:*

LA WineFest will celebrate its 19th anniversary in June 2024. This popular event blazed a trail in LA to bring wine and wine lovers together in a fun, inviting and accessible way. Now a local institution, we're known to deliver a sun-kissed event that balances fun, exploration and education for over 8,000+ guests each year. We are also excited to share our partnership with the OMNI Rancho Las Palmas Resort & Spa in Rancho Mirage, CA where in October 2023 we held the first Desert WineFest.

LA WineFest was founded in 2005 by Dr. Joel M. Fisher, PhD after his countless years of traveling, writing, and educating the public about wine. In 2020, Dr. Fisher passed the reins to Scherr Lillico, who had served as Fest Director for over 12 years. Ms. Lillico is a seasoned event producer with hundreds of black tie galas, concerts, golf tournaments and other events to her credit for over 30 years. She continues to expand Dr. Fisher's dream of introducing wines of the world to the general public - one taste at a time!

www.LAWineFest.com

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