



Saturday, June 1st, 2024 2pm – 6pm ### Harry Bridges Memorial Park

The Queen Mary

Long Beach, CA

www.LAWineFest.com

Sunday, June 2nd, 2024 1pm – 5pm

2024 BEVERAGE INFORMATION

LOCATION

The Harry Bridges Memorial Park in the Long Beach Harbor Area will welcome the 19th Annual LAWineFest back to its gorgeous location. The park is located on the Pier J waterfront facing Downtown Long Beach. The site was part of the parkland mitigation for the development of the Aquarium of the Pacific and Rainbow Harbor.



HARRY BRIDGES MEMORIAL PARK



From eclectic neighborhoods to sandy beaches, Long Beach is an urban seaside playground 22 miles south of downtown Los Angeles. Long Beach boasts a major airport, the 2nd busiest seaport in the U.S., the LA Metro Blue Rail, and extensive ground transportation options.



2024 LAWINEFEST THE 19TH YEAR OF LA'S SIGNATURE TASTING EVENT

CROWD

Historically 8000-9000 attendees over the two day event. Diverse crowd, strong millennial presence - proven purchasing power.

VIBRANT LOCATION

On the beautiful waterfront, with strong support from the City of Long Beach and other organizations.



LIFESTYLE EXHIBITORS

Carefully curated artisan goods & gourmet goodies for sale with limitations on quantity from each product type.

FOOD & GOODIES

Hip food trucks & restaurants selling meals, snacks & treats to enjoy while attending the fest.

TASTINGS

California and International Wineries, Artisan Breweries and Ciders represented.
Boutique wineries with limited production also showcased.
Online sales of products & club memberships allowed and encouraged.



THE AUDIENCE A DESIREABLE CROWD

DEMOGRAPHICS

- Age Range: 21-75
- 57% Female / 43% Male
- HHI: \$75K \$400K
- 87% College Educated
- 65% are from LA County,
- 35% are from outside LA, including Orange County, San Diego, and beyond.



PSYCHOGRAPHICS

- Prides itself on being "in the know"
- Makes annual travel plans
- Loves to shop, dine & drink out
- Entertains at home
- Is environmentally conscious
- Is socially conscious



































LA

AN EXPLORATION OF TASTE







EVENT MEDIA EXPOSURE











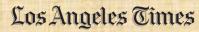




LONG BEACH POST































IN GOOD COMPANY

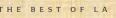








Long Beach Transit

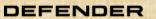
















PEERLESS



























CHARITY BENEFICIARY

LAWineFest is proud to donate a portion of event proceeds to one or two hand-picked charities at each event.

Our 2024 beneficiaries will be announced soon.

Previous charities have included:

























REGISTRATION RATES

Deadline/Registration & Payment Schedule	Basic	Premium*	Boutique / VIP**
Fast Reflexes Registration (by 12/15/23)	\$150	\$250	\$100
Early-Bird Registration (by 2/15/24)	\$200	\$275	\$150
Advanced Registration (by 3/31/24)	\$225	\$300	\$200
Standard Registration (by 5/24/24)	Call for avails	Call for avails	Call for avails
2022-2023 Return Loyalty Discount	10%	10%	10%

OUR REGISTRATION RATES COVER PASS-THROUGH COSTS AND ABC FEES. We appreciate the marketing investment you make in us. Everyone receives: 10 x 10 display space | Table, chair & linens | White Garden Umbrella | Table signage | Ice & spit buckets | Fresh ice | listing in program & website | Table support – get spelled by volunteers versed in wine knowledge | General support – to help with load-in/out, keep area clean & ice fresh | 2 exhibitor badges per paid exhibit space | ABC paperwork management - ABC fees are included in registration fee.

*Premium Space: - Exhibitors selecting this option can choose a high-traffic placement. Choices will be presented based on availability – a few weeks prior to Fest date.

**Boutique Wineries – IN A DEDICATED GARDEN SPACE: Defined as annual production at/under 2500 cases. (Production will be verified.) Admission capped at 400 people/day. Limited spaces available.

Printed Program: Opportunity to "go home" with thousands of Festgoers - presenting your product, website, discount opportunities - Includes listing of all exhibitors, wineries, sponsors, and is handed out to all guests attending Fest. Program trim size is 41/4" wide x 10" tall.

Add-Ons	Price	Details
Electrical Outlets (110v)	\$150 each	Some restrictions – please detail usage needs
1/4 page program ad (B&W)	\$200	3.75" wide x 2.37" tall
1/2 page program ad (color)	\$400	3.75" wide x 4.75" tall
		3.75" wide x 9.5" tall
Full page program ad (color)	\$750	Bleed ok (4.25" x 10")
Add'l exhibitor badges	\$40 each	Single day use
Add'l GA Tickets	\$40 each	Single day use



ABOUT LAWINEFEST



For additional beverage questions, please contact:

LAWineFest will celebrate it's 19th anniversary in June 2024. This popular event blazed a trail in LA to bring wine and wine lovers together in a fun, inviting and accessible way. Now a local institution, we're known to deliver a sun-kissed event that balances fun, exploration and education for over 8,000+ guests each year. We are also excited to share our partnership with the OMNI Rancho Las Palmas Resort & Spa in Rancho Mirage, CA where in October 2023 we held the first Desert WineFest.

LAWineFest was founded in 2005 by Dr. Joel M. Fisher, PhD after his countless years of traveling, writing, and educating the public about wine. In 2020, Dr. Fisher passed the reigns to Scherr Lillico, who had served as Fest Director for over 12 years. Ms. Lillico is a seasoned event producer with hundreds of black tie galas, concerts, golf tournaments and other events to her credit for over 30 years. She continues to expand Dr. Fisher's dream of introducing wines of the world to the general public - one taste at a time!

Scherr Lillico, CEO/Fest Director scherr@LAWineFest.com 818-994-4661 Chris Contopulos, Fest Coordinator chris@LAWineFest.com 818-994-4661

